

BUILDING BETTER ORGANIZATIONS THROUGH PEOPLE LA DYNAMIQUE INDIVIDUELLE : LA FORCE DE L'ENTREPRISE

# Myers-Briggs Type Indicator ® (MBTI®) Instrument in French and **English Canada**

Research department **Psychometrics Canada** 

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Canada

The Myers-Briggs Type Indicator<sup>®</sup> (MBTI<sup>®)</sup> instrument is one of Canada's most widely used personality assessments. The MBTI Step I Form M and the MBTI Step II Form Q have been well accepted since their introduction. The MBTI instruments are available in both French and English. The French versions of the MBTI have been used for almost 20 years in the French speaking communities throughout Canada.

The following data supplement includes information about Canadian MBTI assessments in both French and English. The data is drawn from MBTI assessments taken in Canada. As such they represent a wide range of organizations both private and public, as well as a large number of small consulting practices.

The results presented here are compared with the data published in the MBTI Manual Myers, McCaulley, Quenk, and Hammer, 1998). The USA data is a national representative sample of 3000 (1478 males and 1531 females). The data is presented as a series of type tables. Type tables are a way of illustrating the proportion of each type within a particular group. For each of the 16 types, the number of cases, the percentage of the total that this represents, and the Self Selection Ratio (SSR) is shown. The SSR (McCaulley, 1985) is a way of demonstrating whether a given type appears more or less often in a particular group than would be expected compared to a reference group. An SSR greater than 1 indicates that a type is over-represented, and an SSR of

less than 1 that it is under-represented. As mentioned above the SSR has been calculated in comparison to the USA general population (Myers, McCaulley, Quenk, and Hammer, 1998). Type tables are presented for English assessments (Total, Male and Female); French assessments (Total, Male and Female); MBTI Qualification program participants (Total, Male and Female).

#### Canadian English Type Tables

Table 1 presents the results obtained for 58000 MBTI assessments in Canada in English. Compared to the USA national representative sample the types with a preference for Intuition are overrepresented. The highest percentage of English respondents reported preferences associated with ISTJ, the preferences next most commonly reported are ESTJ, ENFP, ENTP, ESFJ and ISFJ. Overall the group has preferences for Extraversion, Sensing, Thinking and Judging.

Table 2 and Table 3 show the English Canadian data by gender. The highest percentage of English male respondents reported preferences associated with ESTJ and ISTJ. The preferences next most commonly reported are INTP, ESTP, ISTP, and ENTJ. Overall the group has preferences for Extraversion, Sensing, Thinking and Judging. The highest percentage of English female respondents reported preferences associated with ENFP. The preferences next most commonly reported are ESTJ, ESFJ, ISTJ, INFP and ESFP. Overall the group has preferences for Extraversion, Sensing, Feeling and Judging.

#### **Canadian French Type Tables**

Table 4 presents the results obtained for 5227 MBTI assessments in Canada in French. Overall the group has preferences for Extraversion, Sensing, Thinking and Perception. Compared to the USA national representative sample the types with a preference for Extraversion are overrepresented. The highest percentage of French respondents reported preferences associated with ESTJ, the preferences next most commonly reported are ENFP, ISTJ, ESTP, ENTP and ESFJ.

Table 5 and Table 6 show the Canadian data by gender. The highest percentage of French male respondents reported preferences associated with ESTJ. The preferences next most commonly reported are ESTP, ISTJ, ENTP, ENTJ and ISTP. Overall the group has preferences for Extraversion, Sensing, Thinking and Perception. The highest percentage of French female respondents reported preferences associated with ENFP. The preferences next most commonly reported are ESFP, ESTJ, ESFJ, ISTJ and ESTP. Overall the group has preferences for Extraversion, Sensing, Feeling and Perception.

### Canadian MBTI Qualification Workshop Participants

Table 7 presents the results obtained for 790 MBTI assessments taken by MBTI Qualification Workshop Participants. As can be seen, the highest percentage of participants reported preferences associated with ENFP, the preferences next most commonly reported are INFP, ENTP, ISTJ, ENFJ and ENTJ. Overall the group has preferences for Extraversion, Intuition, Feeling and Perception. Compared to the USA national representative sample the types with a preference for Extraversion and Intuition are over-represented.

Table 8 and Table 9 show the Canadian workshop participants by gender. The highest percentage of male respondents reported preferences associated with ENFP, the preferences next most commonly reported are INFP, ISTJ, ENTP, INTP and ENTJ. Overall the group has preferences for Extraversion, Intuition, Feeling and Perception. The highest percentage of French female respondents reported preferences associated with ENFP, the preferences next most commonly reported are ENTP, INFP, ISTJ, ENFJ and ENTJ. Overall the group has preferences for Extraversion, Intuition, Feeling and Perception.

#### **Overviews**

Tables 10, 11 and 12 give an overview of the type distributions presented in the type tables. They include data about the 16 types for the USA national sample, Canadian English sample, Canadian French sample and Canadian Qualification Workshop participants' sample. Table 10 contains the data for the total sample, Table 11 for Males, and Table 12 for Females. Tables 13, 14, and 15 give an overview of preferences, pairs and temperaments. They include data about preferences, pairs and temperaments for the USA national sample, Canadian English sample, Canadian French sample and Canadian Qualification Workshop participants' sample. Table 13 contains the data for the total sample, Table 14 for Males, and Table 15 for Females.

It is evident from these Tables that Canadian French language test takers show a higher level of Extraversion and Perception than both the USA sample and the Canadian English sample. The USA data shows a higher percentage of the sample have a Sensing preference than both English and French Canadians. In terms of temperaments the USA sample demonstrates a preference for SF (sensing/Feeling) - 43%, both the Canadian English and French samples for ST (Sensing/Thinking) - 33% and 38% respectively. Qualification workshop participants show a preference for NF (Intuition/Thinking) - 42%.

Both French Canadian and English Canadian Males report a higher percentage preference for Extraversion and Thinking, the French percentage being substantially higher for French Males. In terms of temperaments the USA, Canadian English and Canadian French samples show a preference for ST (Sensing/Thinking) Qualification workshop male participants show a preference for NF (Intuition/Thinking) - 35%.

Both French Canadian and English Canadian Females report a lower preference for both Sensing and Feeling than their USA counterparts. French Females show a higher percentage preference for Perception. In terms of temperaments USA females show a preference for SF (Sensing/Feeling) – 56%. Both Canadian female sample show a more even spread of preference with NT (Intuition/Thinking) being the lowest in both cases. Again NF (Intuition/Feeling) is the preferred preference for Female workshop participants.

Myers, I.B., McCaulley, M. H., Quenk, N. L. and Hammer, A. L. *MBTI Manual: A guide to the development and use of the Myers-Briggs Type Indicator*. Mountain View: CA. 1998

McCaulley, M. H. The selection ratio type table. *Journal of Psychological Type*, 10, 46-56, 1985.

	TABLE 1 [		OF TYPES AND P	FERENCE	S	
			N ENGLISH SAW			
ISTJ	ISFJ	INFJ	INTJ		Ν	%
8684	3635	1639	2577	Е	30499	51.9
14.8%	6.2%	2.8%	4.4%	I	28256	48.1
SSR = 1.3	SSR = 0.4	SSR = 1.9	SSR = 2.1	S	32006	54.5
				Ν	26749	45.5
				т	33309	56.7
		INFP 2244	IN I P 2221	F	25446	43.3
2932	3.6%	5 7%	5 7%	J	32853	55.9
SSR = 0.9	SSR = 0.4	SSR = 1.3	SSR = 1.7	Р	25902	44.1
				Doiro 9 7	Tomporom	onto
				ralis a	emperam	ents
ESTP	ESFP	ENFP	ENTP		16525	20.1
1287	2861	5631	4402	ID	10555	20.1 10.0
2.2%	4.9%	9.6%	7.5%	FP	14181	24.1
SSR = 0.5	SSR = 0.6	SSR = 1.2	SSR = 2.3	E.I	16318	27.8
				20	10010	21.0
ESTI	ESEI			ST	19605	33.4
6702	3788	2434	3394	SF	12401	21.1
11.4%	6.4%	4.1%	5.8%	NF	13045	22.2
SSR = 1.3	SSR = 0.5	SSR = 1.7	SSR = 3.2	NT	13704	23.3
				SJ	22809	38.8
				SP	9197	15.7
				NP	16705	28.4
				NJ	10044	17.1
				<b>-</b> .	04057	~~~~
				IJ TD	21357	36.3
					11952	20.3 22 7
				гг с 1	13950	23.7
				ГJ	11490	19.0
				IN	10888	18.5
				EN	15861	27.0
				IS	17368	29.6
				ES	14638	24.9
				-		-
				ET	15785	26.9
				EF	14714	25.0
				IF	11946	20.3
				IT	17524	29.8

### Note: N = 58755; SSR based on USA National Sample

	TABLE 2 I FO	DISTRIBUTION (	OF TYPES AND I NGLISH MALES	PRE		CES	
						N	0/
3652	796	424	1453		F	13840	/0 53 /
14.1%	3.1%	1.6%	5.6%		1	12060	16 G
SSR = 1.22	SSR = 0.22	SSR = 1.12	SSR = 2.72		s S	1/2/13	40.0 55.0
					N	11666	45 0
					Т	18989	73.3
ISTP	ISFP	INFP	INTP		F	6920	26.7
1889	677	1154	2024			13198	50.9
7.3%	2.6%	4.5%	7.8%		P	12711	49 1
SSR = 1.35	SSR = 0.30	SSR = 1.02	SSR = 2.40		•	12711	
					Pairs 8	Temperam	ents
ESTP	ESFP	ENFP	ENTP		LI	6325	24 4
1980	796	1702	2489		IP	5744	27.7
7.6%	3.1%	6.6%	9.6%		" FP	6967	26.9
55R = 1.78	55R = 0.36	SSR = 0.81	SSR = 3.01		E.I	6873	26.5
					20	0010	20.0
ESTJ	ESFJ	ENF.J	ENT.J		ST	11185	43.2
3664	789	582	1838		SF	3058	11.8
14.1%	3.1%	2.3%	7.1%		NF	3862	14.9
SSR = 1.63	SSR = 0.25	SSR = 0.91	SSR = 3.95		NT	7804	30.1
					<b>.</b>	0004	04.4
					SJ	8901	34.4
					SP	5342	20.6
					NP	7369	28.4
					NJ	4297	16.6
					ТJ	10607	40.9
					TP	8382	32.4
					FP	4329	16.7
					FJ	2591	10.0
					IN	5055	19.5
					EN	6611	25.5
					IS	7014	27.1
					ES	7229	27.9
						_	
					ET	9971	38.5
					EF	3869	14.9
					IF	3051	11.8
				L	IT	9018	34.8

### Note: N = 25909; SSR based on USA National Sample

	TABLE 3 I FOR	DISTRIBUTION C	OF TYPES AND GLISH FEMALE	PREF SAM	ERENO	CES	
<b>ISTJ</b> 2981 9.1% SSR = 0.8	<b>ISFJ</b> 2822 8.7% SSR = 0.6	<b>INFJ</b> 1207 3.7% SSR = 2.5	INTJ 1115 3.4% SSR = 1.7		E I S N	<b>N</b> 18564 14060 17646 14978	% 56.9 43.1 54.1 45.9
<b>ISTP</b> 1034 3.2% SSR = 0.6	<b>ISFP</b> 1431 4.4% SSR = 0.5	INFP 2174 6.7% SSR = 1.5	INTP 1296 4.0% SSR = 1.2		T F J P Pairs 8	14208 18416 17518 15106	43.6 56.4 53.7 46.3
<b>ESTP</b> 1322 4.1% SSR = 0.9	<b>ESFP</b> 2050 6.3% SSR = 0.7	<b>ENFP</b> 3901 12.0% SSR = 1.5	<b>ENTP</b> 1898 5.8% SSR = 1.8		IJ IP EP EJ	8125 5935 9171 9393	24.9 18.2 28.1 28.8
<b>ESTJ</b> 3019 9.3% SSR = 1.1	<b>ESFJ</b> 2987 9.2% SSR = 0.7	<b>ENFJ</b> 1844 5.7% SSR = 2.3	<b>ENTJ</b> 1543 4.7% SSR = 2.6		ST SF NF NT	8356 9290 9126 5852	25.6 28.5 28.0 17.9
u					SJ SP NP NJ	11809 5837 9269 5709	36.2 17.9 28.4 17.5
					TJ TP FP FJ	8658 5550 9556 8860	26.5 17.0 29.3 27.2
					IN EN IS ES	5792 9186 8268 9378	17.8 28.2 25.3 28.7
					ET EF IF IT	7782 10782 7634 6426	23.9 33.0 23.4 19.7

### Note: N = 32624; SSR based on USA National Sample

	TABLE 4	DISTRIBUTION OF FOR CANADIA	OF TYPES AND N FRENCH SAM	PRE IPLE	EFERENC E	ES	
<b>ISTJ</b> 494 9.4% SSR = 0.8 SSR* = 0.6	<b>ISFJ</b> 238 4.6% SSR = 0.3 SSR* = 0.7	INFJ 72 1.4% SSR = 0.9 SSR* = 0.5	INTJ 143 2.7% SSR = 1.3 SSR* = 0.6		E I S N	N 3268 1959 3262 1965	% 62.5 37.5 62.4 37.6
ISTP 290 5.5% SSR = 1.0 SSR* = 1.1	<b>ISFP</b> 256 4.9% SSR = 0.6 SSR* = 1.4	INFP 281 5.4% SSR = 1.2 SSR* = 0.9	INTP 185 3.5% SSR = 1.1 SSR* = 0.6		T F J P Pairs &	2952 2275 2422 2805 Temperam	56.5 43.5 46.3 53.7 ents
<b>ESTP</b> 490 9.4% SSR = 2.2 SSR* = 4.3	<b>ESFP</b> 438 8.4% SSR = 1.0 SSR* = 1.7	ENFP 515 9.9% SSR = 1.2 SSR* = 1.0	ENTP 351 6.7% SSR = 2.1 SSR* = 0.9		IJ IP EP EJ	947 1012 1794 1475	18.1 19.4 34.3 28.2
<b>ESTJ</b> 734 14.0% SSR = 1.6 SSR* = 1.2	<b>ESFJ</b> 323 6.2% SSR = 0.5 SSR* = 1.0	ENFJ 152 2.9% SSR = 1.2 SSR* = 0.7	<b>ENTJ</b> 266 5.1% SSR = 2.8 SSR* = 0.9		ST SF NF NT	2008 1255 1020 945	38.4 24.0 19.5 18.1
U				I Y	SJ SP NP NJ	1789 1474 1332 633	34.2 28.2 25.5 12.1
					TJ TP FP FJ	1637 1316 1490 785	31.3 25.2 28.5 15.0
				Ĭ	IN EN IS ES	681 1284 1278 1985	13.0 24.6 24.4 38.0
					et Ef If It	1841 1428 776 1112	35.2 27.3 14.8 21.3

## Note: N = 5227; SSR based on USA National Sample; SSR\* based on Canadian English Sample

	TABLE 5	DISTRIBUTION ( R CANADIAN F	OF TYPES AND I RENCH MALE S	PRE AMP	FERENC PLE	ES	
<b>ISTJ</b> 264 11.6% SSR = 1.0 SSR* = 0.8	<b>ISFJ</b> 54 2.4% SSR = 0.2 SSR* = 0.4	INFJ 25 1.1% SSR = 0.8 SSR* = 0.4	INTJ 85 3.7% SSR = 1.8 SSR* = 0.8		E I S N	<b>N</b> 1416 866 1408 874	% 62.1 37.9 61.7 38.3
ISTP 153 6.7% SSR = 1.3 SSR* = 1.3	ISFP 67 2.9% SSR = 0.3 SSR* = 0.8	INFP 105 4.6% SSR = 1.1 SSR* = 0.8	INTP 113 5.0% SSR = 1.5 SSR* = 0.9		T F J P Pairs &	1658 624 1129 1153	72.7 27.3 49.5 50.5 ents
ESTP 268 11.7% SSR = 2.7 SSR* = 5.4	ESFP 120 5.3% SSR = 0.6 SSR* = 1.1	ENFP 140 6.1% SSR = 0.8 SSR* = 0.6	ENTP 187 8.2% SSR = 2.6 SSR* = 1.1		IJ IP EP EJ	428 438 715 701	18.8 19.2 31.3 30.7
<b>ESTJ</b> 415 18.2% SSR = 2.1 SSR* = 1.6	<b>ESFJ</b> 67 2.9% SSR = 0.2 SSR* = 0.5	<b>ENFJ</b> 46 2.0% SSR = 0.8 SSR* = 0.5	ENTJ 173 7.6% SSR = 4.2 SSR* = 1.3		ST SF NF NT	1100 308 316 558	48.2 13.5 13.8 24.5
U					SJ SP NP NJ	800 608 545 329	35.1 26.6 23.9 14.4
					TJ TP FP FJ	937 721 432 192	41.1 31.6 18.9 8.4
					IN EN IS ES	328 546 538 870	14.4 23.9 23.6 38.1
					ET EF IF IT	1043 373 251 615	45.7 16.3 11.0 27.0

## Note: N = 2282; SSR based on USA National Sample; SSR\* based on Canadian English Sample

	TABLE 6 I FOF	DISTRIBUTION ( R CANADIAN FR	OF TYPES AND I	PRE SAN	FERENC	ES	
<b>ISTJ</b> 228 7.8% SSR = 0.7 SSR* = 0.5	<b>ISFJ</b> 182 6.3% SSR = 0.5 SSR* = 1.0	INFJ 47 1.6% SSR = 1.1 SSR* = 0.6	INTJ 57 2.0% SSR = 1.0 SSR* = 0.4		E I S N	<b>N</b> 1830 1080 1835 1075	% 62.9 37.1 63.1 36.9
<b>ISTP</b> 134 4.6% SSR = 0.9 SSR* = 0.9	<b>ISFP</b> 186 6.4% SSR = 0.7 SSR* = 1.8	INFP 175 6.0% SSR = 1.4 SSR* = 1.1	INTP 71 2.4% SSR = 0.7 SSR* = 0.4		T F J P Pairs &	1277 1633 1278 1632 Temperam	43.9 56.1 43.9 56.1 ents
<b>ESTP</b> 219 7.5% SSR = 1.8 SSR* = 3.4	<b>ESFP</b> 317 10.9% SSR = 1.3 SSR* = 2.2	ENFP 367 12.6% SSR = 1.6 SSR* = 1.3	ENTP 163 5.6% SSR = 1.8 SSR* = 0.7		IJ IP EP EJ	514 566 1066 764	17.7 19.5 36.6 26.3
<b>ESTJ</b> 314 10.8% SSR = 1.2 SSR* = 0.9	<b>ESFJ</b> 255 8.8% SSR = 0.7 SSR* = 1.4	<b>ENFJ</b> 104 3.6% SSR = 1.5 SSR* = 0.9	ENTJ 91 3.1% SSR = 1.7 SSR* = 0.5		ST SF NF NT	895 940 693 382	30.8 32.3 23.8 13.1
<u>µ</u>					SJ SP NP NJ	979 856 776 299	33.6 29.4 26.7 10.3
					TJ TP FP FJ	690 587 1045 588	23.7 20.2 35.9 20.2
					IN EN IS ES	350 725 730 1105	12.0 24.9 25.1 38.0
					ET EF IF IT	787 1043 590 490	27.0 35.8 20.3 16.8

## Note: N = 2901; SSR based on USA National Sample; SSR\* based on Canadian English Sample

	TABLE 7 [ FOR CANADIAN	DISTRIBUTION	OF TYPES AND CATION WORKS	PREFERE	NCES TICIPANTS	
<b>ISTJ</b> 63 8.0% SSR = 0.7 SSR* = 0.5	ISFJ 30 3.8% SSR = 0.3 SSR* = 0.6	INFJ 43 5.4% SSR = 3.7 SSR* = 2.0	INTJ 39 4.9% SSR = 2.4 SSR* = 1.1	E I S N	N 454 336 244 546	% 57.5 42.5 30.9 69.1
<b>ISTP</b> 16 2.0% SSR = 0.4 SSR* = 0.4	<b>ISFP</b> 12 1.5% SSR = 0.2 SSR* = 0.4	INFP 83 10.5% SSR = 2.4 SSR* = 1.8	INTP 50 6.3% SSR = 1.9 SSR* = 1.1	T F J P Pairs	281 434 356 434 & Temperan	35.6 54.9 45.1 54.9
ESTP 16 2.0% SSR = 0.5 SSR* = 0.9	<b>ESFP</b> 25 3.2% SSR = 0.4 SSR* = 0.6	ENFP 157 19.9% SSR = 2.5 SSR* = 2.1	ENTP 75 9.5% SSR = 3.0 SSR* = 1.3	IJ IP EP EJ	175 161 273 181	22.2 20.4 34.6 22.9
<b>ESTJ</b> 47 5.9% SSR = 0.7 SSR* = 0.5	<b>ESFJ</b> 35 4.4% SSR = 0.4 SSR* = 0.7	ENFJ 49 6.2% SSR = 2.5 SSR* = 1.5	ENTJ 50 6.3% SSR = 3.5 SSR* = 1.1	ST SF NF NT	142 102 332 214	18.0 12.9 42.0 27.1
U	L	L		SJ SP NP NJ	175 69 365 181	22.2 8.7 46.2 22.9
				TJ TP FP FJ	199 157 277 157	25.2 19.9 35.1 19.9
				IN EN IS ES	215 331 121 123	27.2 41.9 15.3 15.6
				ET EF IF IT	188 266 168 168	23.8 33.7 21.3 21.3

## Note: N = 790; SSR based on USA National Sample; SSR\* based on Canadian English Sample

FOF	TABLE 8 [ R CANADIAN ME	DISTRIBUTION ( BTI QUALIFICAT	OF TYPES AND TION WORKSHO	PREFERE OP MALE P	NCES ARTICIPANTS	;
<b>ISTJ</b> 19 9.9% SSR = 0.9 SSR* = 0.7	<b>ISFJ</b> 6 3.1% SSR = 0.2 SSR* = 0.5	INFJ 9 4.7% SSR = 3.2 SSR* = 1.7	INTJ 12 6.3% SSR = 3.0 SSR* = 1.4	E I S N	N 97 94 66 125	% 50.8 49.2 34.6 65.4
<b>ISTP</b> 6 3.1% SSR = 0.6 SSR* = 0.6	<b>ISFP</b> 2 1.0% SSR = 0.1 SSR* = 0.3	INFP 25 13.1% SSR = 3.0 SSR* = 2.3	INTP 15 7.9% SSR = 2.4 SSR* = 1.4	T F J P	87 88 86 105 & Temperan	45.5 46.1 45.0 55.0
<b>ESTP</b> 8 4.2% SSR = 1.0 SSR* = 1.9	<b>ESFP</b> 6 3.1% SSR = 0.4 SSR* = 0.6	ENFP 27 14.1% SSR = 1.8 SSR* = 1.5	ENTP 16 8.4% SSR = 2.6 SSR* = 1.1	IJ IP EP EJ	46 48 57 40	24.1 25.1 29.8 20.9
ESTJ 13 6.8% SSR = 0.8 SSR* = 0.6	<b>ESFJ</b> 6 3.1% SSR = 0.3 SSR* = 0.5	ENFJ 7 3.7% SSR = 1.5 SSR* = 0.9	ENTJ 14 7.3% SSR = 4.1 SSR* = 1.3	ST SF NF NT	46 20 68 57	24.1 10.5 35.6 29.8
<u>U</u>				SJ SP NP NJ	44 22 83 42	23.0 11.5 43.5 22.0
				TJ TP FP FJ	58 45 60 28	30.4 23.6 31.4 14.7
				IN EN IS ES	61 64 33 33	31.9 33.5 17.3 17.3
				ET EF IF IT	51 46 42 52	26.7 24.1 22.0 27.2

# Note: N = 191; SSR based on USA National Sample; SSR\* based on Canadian English Sample

FOR	TABLE 9 [ CANADIAN MB]	DISTRIBUTION (	OF TYPES AND ON WORKSHOP	PREFEREN P FEMALE F	ICES PARTICIPANT	S
<b>ISTJ</b> 44 7.3% SSR = 0.6 SSR* = 0.5	ISFJ 24 4.0% SSR = 0.3 SSR* = 0.6	INFJ 34 5.7% SSR = 3.9 SSR* = 2.0	INTJ 27 4.5% SSR = 2.2 SSR* = 1.0	E I S N	N 357 242 178 421	% 59.6 40.4 29.7 70.3
<b>ISTP</b> 10 1.7% SSR = 0.3 SSR* = 0.3	<b>ISFP</b> 10 1.7% SSR = 0.2 SSR* = 0.5	INFP 58 9.7% SSR = 2.2 SSR* = 1.7	INTP 35 5.8% SSR = 1.8 SSR* = 1.0	T F J P	194 346 270 329 & Temperam	32.4 57.8 45.1 54.9
<b>ESTP</b> 8 1.3% SSR = 0.3 SSR* = 0.6	<b>ESFP</b> 19 3.2% SSR = 0.4 SSR* = 0.7	ENFP 130 21.7% SSR = 2.7 SSR* = 2.3	ENTP 59 9.8% SSR = 3.1 SSR* = 1.3	IJ IP EP EJ	129 113 216 141	21.5 18.9 36.1 23.5
<b>ESTJ</b> 34 5.7% SSR = 0.7 SSR* = 0.5	<b>ESFJ</b> 29 4.8% SSR = 0.4 SSR* = 0.8	ENFJ 42 7.0% SSR = 2.9 SSR* = 1.7	ENTJ 36 6.0% SSR = 3.3 SSR* = 1.0	ST SF NF NT	96 82 264 157	16.0 13.7 44.1 26.2
<u>U</u>				SJ SP NP NJ	131 47 282 139	21.9 7.8 47.1 23.2
				TJ TP FP FJ	141 112 217 129	23.5 18.7 36.2 21.5
				IN EN IS ES	154 267 88 90	25.7 44.6 14.7 15.0
				ET EF IF IT	137 220 126 116	22.9 36.7 21.0 19.4

# Note: N = 599; SSR based on USA National Sample; SSR\* based on Canadian English Sample

Table 10 Distribution of Types across Countries and Language								
Туре	USA	Canada English	Canada French	Workshop				
ISTJ	11.6	14.8	9.4	8.0				
ISFJ	13.8	6.2	4.6	3.8				
INFJ	1.5	2.8	1.4	5.4				
INTJ	2.1	4.4	2.7	4.9				
ISTP	5.4	5.0	5.5	2.0				
ISFP	8.8	3.6	4.9	1.5				
INFP	4.4	5.7	5.4	10.5				
INTP	3.3	5.7	3.5	6.3				
ESTP	4.3	2.2	9.4	2.0				
ESFP	8.5	4.9	8.4	3.2				
ENFP	8.1	9.6	9.9	19.9				
ENTP	3.2	7.5	6.7	9.5				
ESTJ	8.7	11.4	14.0	5.9				
ESFJ	12.3	6.4	6.2	4.4				
ENFJ	2.5	4.1	2.9	6.2				
ENTJ	1.8	5.8	5.1	6.3				

Note: USA National Reference Sample (n = 3009), Canadian Total Sample (n = 58755) Canadian French Sample (n = 5227)

	Table 11 Distribution of Types across Countries and Language - Males							
Туре	USA	English	French	Workshop				
ISTJ	16.4	14.1	11.6	9.9				
ISFJ	8.1	3.1	2.4	3.1				
INFJ	1.3	1.6	1.1	4.7				
INTJ	3.3	5.6	3.7	6.3				
ISTP	8.5	7.3	6.7	3.1				
ISFP	7.6	2.6	2.9	1.0				
INFP	4.1	4.5	4.6	13.1				
INTP	4.8	7.8	5.0	7.9				
ESTP	5.6	7.6	11.7	4.2				
ESFP	6.9	3.1	5.3	3.1				
ENFP	6.4	6.6	6.1	14.1				
ENTP	4.0	9.6	8.2	8.4				
ESTJ	11.2	14.1	18.2	6.8				
ESFJ	7.5	3.0	2.9	3.1				
ENFJ	1.6	2.2	2.0	3.7				
ENTJ	2.7	7.1	7.6	7.3				

Note: USA National Reference Sample (n = 1478), Canadian Total Sample (n = 25909) Canadian French Sample (n = 2282)

Table 12 Distribution of Types across Countries and Language - Females								
Туре	USA	English	French	Workshop				
ISTJ	6.9	9.1	7.8	7.3				
ISFJ	19.4	8.7	6.3	4.0				
INFJ	1.6	3.7	1.6	5.7				
INTJ	0.8	3.4	2.0	4.5				
ISTP	2.4	3.2	4.6	1.7				
ISFP	9.9	4.4	6.4	1.7				
INFP	4.6	6.7	6.0	9.7				
INTP	1.8	4.0	2.4	5.8				
ESTP	3.0	4.1	7.5	1.3				
ESFP	10.1	6.3	10.9	3.2				
ENFP	9.7	12.0	12.6	21.7				
ENTP	2.4	5.8	5.6	9.8				
ESTJ	6.3	9.3	10.8	5.7				
ESFJ	16.9	9.2	8.8	4.8				
ENFJ	3.3	5.7	3.6	7.0				
ENTJ	0.9	4.7	3.1	6.0				

Note: USA National Reference Sample (n = 1531), Canadian Total Sample (n = 32624) Canadian French Sample (n = 2910)

Table 13 Distribution of Preferencesacross Countries and Language						
	USA	English	French	Workshop		
Е	49.3	51.9	62.5	57.5		
Т	50.7	48.1	37.5	42.5		
S	73.3	54.5	62.4	30.9		
Ν	26.7	45.5	37.6	69.1		
т	40.2	56.7	56.5	45.1		
F	59.8	43.3	43.5	54.9		
J	54.1	55.9	46.3	45.1		
Ρ	45.9	44.1	53.7	54.9		
IJ	28.9	28.1	18.1	22.2		
IP	21.8	19.9	19.4	20.4		
EP	24.1	24.1	34.3	34.6		
EJ	25.2	27.8	28.2	22.9		
ST	29.9	33.4	38.4	18.0		
SF	43.4	21.1	24.0	12.9		
NF	16.4	22.2	19.5	42.0		
NT	10.3	23.3	18.1	27.1		
SJ	46.4	38.8	34.2	22.2		
SP	27.0	15.7	28.2	8.7		
NP	18.9	28.4	25.5	46.2		
NJ	7.8	17.1	12.1	22.9		
ТJ	24.1	36.3	31.3	25.2		
ΤР	16.1	20.3	25.2	19.9		
FP	29.7	23.7	28.5	35.1		
FJ	30.0	19.6	15.0	19.9		
	0.0					
IN	11.2	18.5	13.0	27.2		
EN	15.5	27.0	24.6	41.9		
IS	39.5	29.6	24.4	15.3		
ES	33.8	24.9	38.0	15.6		
ET	17.9	26.9	35.2	23.8		
EF	31.3	25.0	27.3	33.7		
IF	28.4	20.3	14.8	21.3		
IT	22.3	29.8	21.3	21.3		

Table 14 Distribution of Preferencesacross Countries and Language - Males						
	USA	English	French	Workshop		
Е	45.9	53.4	62.1	50.8		
I	54.1	46.6	37.9	49.2		
S	71.7	55.0	61.7	34.6		
Ν	28.3	45.0	38.3	65.4		
Т	56.5	73.3	72.7	53.9		
F	43.5	26.7	27.3	46.1		
J	52.0	50.9	49.5	45.0		
Ρ	48.0	49.1	50.5	55.0		
IJ	29.0	24.4	18.8	24.1		
IP	25.0	22.2	19.2	25.1		
EP	22.9	26.9	31.3	29.8		
EJ	23.0	26.5	30.7	20.9		
ST	41.7	43.2	48.2	24.1		
SF	30.0	11.8	13.5	10.5		
NF	13.5	14.9	13.8	35.6		
NT	14.8	30.1	24.5	29.8		
SJ	43.1	34.4	35.1	23.0		
SP	28.6	20.6	26.6	11.5		
NP	19.4	28.4	23.9	43.5		
NJ	8.9	16.6	14.4	22.0		
ТJ	33.6	40.9	41.1	30.4		
TP	22.9	32.4	31.6	23.6		
FP	25.0	16.7	18.9	31.4		
FJ	18.5	10.0	8.4	14.7		
IN	13.5	19.5	14.4	31.9		
EN	14.7	25.5	23.9	33.5		
IS	40.5	27.1	23.6	17.3		
ES	31.2	27.9	38.1	17.3		
ET	23.5	38.5	45.7	26.7		
EF	22.5	14.9	16.3	24.1		
IF	21.0	11.8	11.0	22.0		

Table 15 Distribution of Preferences   across Countries and Language - Females							
	USA	English	French	Workshop			
Е	52.5	56.9	62.9	59.6			
Ι	47.5	43.1	37.1	40.4			
S	74.9	54.1	63.1	29.7			
Ν	25.1	45.9	36.9	70.3			
Т	24.5	43.6	43.9	42.2			
F	75.5	56.4	56.1	57.8			
J	56.2	53.7	43.9	45.1			
Ρ	43.8	46.3	56.1	54.9			
IJ	28.8	24.9	17.7	21.5			
IP	18.7	18.2	19.5	18.9			
ΕP	25.1	28.1	36.6	36.1			
EJ	27.4	28.8	26.3	23.5			
ST	18.5	25.6	30.8	16.0			
SF	56.3	28.5	32.3	13.7			
NF	19.2	28.0	23.8	44.1			
NT	5.9	17.9	13.1	26.2			
81	40 F	26.2	22.6	21.0			
OJ OD	49.0	30.Z	33.0 20.4	21.9			
3P ND	20.0	17.9	29.4	/.0 /7 1			
	67	20.4	20.7	47.1			
INJ	0.7	17.5	10.5	23.2			
ТJ	15.0	26.5	23.7	23.5			
TP	9.5	17.0	20.2	18.7			
FP	34.3	29.3	35.9	36.2			
FJ	41.2	27.2	20.2	21.5			
IN	89	17 8	12.0	25.7			
FN	16.3	28.2	24.9	44.6			
IS	38.6	25.2	25.1	14 7			
FS	36.3	28.7	38.0	15.0			
20	00.0	20.7	00.0	10.0			
ΕT	12.6	23.9	27.0	22.9			
EF	39.9	33.0	35.8	36.7			
IF	35.6	23.4	20.3	21.0			