

Career nterest PROFILER

Profiling: J. Sample **Date:** 1/1/26



About this report

Knowing your interests is important because it allows you to make informed career decisions and indicates work that you will enjoy. People whose interests match their occupations and activities find greater satisfaction, are more productive, and have higher levels of motivation. These results can increase your chances for career success.

This report provides an in-depth description of your responses to the Career Interest Profiler (CIP). Designed to help you identify and understand your career interests, this report can start you on the journey of matching your interests with occupations. To guide you through the career planning process and help you set goals, a variety of occupations that correspond with your interests are provided. This report is designed to expand your options, rather than limit them, giving you many avenues to explore that have something in common with your interest profile.

Your personalized report explains your two areas of greatest interests, and then provides a wide variety of occupations that meet those interests in some way. Not all of these jobs will be attractive to you, which is to be expected. While interests play a key role in identifying preferred occupations, other traits such as abilities, skills, values, personality and previous experience also influence what you find appealing. Each of the occupations listed in this report have common activities that match your interests. Of course, some of the jobs listed will match your desires to a greater extent than others.

As you read through this report there are a number of things to keep in mind.

- 1** Do not expect to find one perfect job. There are many job options available and many will fit your interest profile in some way.
- 2** The Career Interest Profiler is a measure of interests, not skills. So while it can help you identify jobs you might like, it does not tell you what you are good at.
- 3** When you are making career decisions gather as much information as possible. This includes taking other types of assessments and talking to people who are working in jobs that interest you.
- 4** Take the time to discuss your findings with the people who are important to you such as your family and career counselor.

Your Profile

Your score for each interest area is directly related to the number of likes, dislikes and uncertain responses you made on the Career Interest Profiler. If you chose many likes in an area, your interest level will be high or very high. If you chose many dislikes then your interest level will be low or very low. The level is neither good nor bad, but a reflection of how interesting you find activities in each of the six areas.

The CIP measures 6 broad patterns of interest: Realistic, Investigative, Artistic, Social, Enterprising, and Conventional. Your scores for the six areas are shown below. Most people have interests that fall into more than one category. At the bottom of the page is a brief description of the 6 interest areas.

Theme	Score	Level of Interest				
		very low	low	average	high	very high
R	7					
I	8					
A	6					
S	5					
E	8					
C	8					

- Realistic Enjoy work activities that include practical, hands-on problems and solutions. They like dealing with plants, animals, and real-world materials, like wood, tools, and machinery. They enjoy outside work.

- Investigative Enjoy work that involves solving complex problems. They like exploring ideas, conducting research and looking at theories. They prefer thinking over doing and prefer data and ideas to people.


- Artistic Enjoy work activities that deal with the artistic side of things, such as forms, designs, and patterns. They like self-expression in their work. They prefer settings where work can be done without following a clear set of rules.

- Social Enjoy work activities that assist others and promote learning and personal development. They prefer to be with people rather than to work with objects, machines, or data. They like to teach, to give advice, to help, or otherwise be of service to people.

- Enterprising Enjoy work activities that have to do with starting up and carrying out projects, especially business ventures. They like persuading and leading people and making decisions. They like taking risks for profit. These people prefer action rather than thought.

- Conventional Enjoy work activities that follow set procedures and routines. They prefer working with data and detail more than with ideas. They prefer work in which there are precise standards rather than make judgements. These people like working where the lines of authority are clear.

Conventional - Investigative

 *is your career interest pattern*

Your Scores

indicate that your primary interests are Conventional-Investigative. This means you have interests that fall in both the Conventional and Investigative areas. This page provides a comprehensive description of the Conventional and Investigative themes, and the people who prefer them.

Conventional - *Organizers*

Conventional people are methodical, conscientious and efficient. They are accurate and like to follow clearly defined procedures. At work they enjoy rules and regulations that keep things running smoothly. They prefer structure and order to ambiguity. As a result, they work within systems or large organizations. Conventional people have high standards for themselves, are accurate, and pay close attention to details. Conventional individuals are interested in data and things, rather than data and people. As a result, they prefer to work with the paper and computer based aspects of a business such as accounting, record keeping, and data processing.

activities/hobbies they enjoy

Managing personal finances; collecting memorabilia; writing family history; building models; playing computer or card games

typical skills and strengths

Working with numbers; processing information; accuracy; organizing; business writing

global occupational areas

Accounting, Banking and Finance, Clerical/Secretarial, Business Administration, Insurance

dislikes

Ambiguous, unstructured activities; dealing with interpersonal issues; drawing, painting, creative writing, photography; activities that involve self expression

Investigative - *Thinkers*

Investigative people are inquisitive, analytical, and intellectual. They like investigating things and solving complex problems. Investigative individuals enjoy exploring ideas, conducting research, uncovering facts and establishing theories. Their preferred reading material includes scientific or technical magazines. They also enjoy working alone, and prefer working with data and ideas over people. As a result, they tend to avoid jobs that require leading, selling, or persuading others. While they share some of the same interests in the physical world as Realistic people, Investigative types prefer thinking over doing.

activities/hobbies they enjoy

Scientific, mathematical, and intellectual pursuits; researching and understanding the physical world; using computers; doing complex calculations; astronomy, crossword puzzles, board games, and visiting museums.

typical skills and strengths

Understanding and solving science and math problems; analytical, observant, inquisitive; organizing, analyzing, interpreting data, ideas, theories; working independently with loosely defined problems; researching and understanding the physical world.

global occupational areas

Biology, chemistry, physics, computer programming, computer engineering, medicine, pharmacology, psychology, veterinary science, technical writing.

dislikes

Sales, persuading others, leading people.

Conventional - Investigative



Zone is the amount of skill, education, or preparation required for this occupation. Level 1 - little or no preparation; Level 2 - some preparation; Level 3 - Medium preparation; Level 4 - Considerable preparation; Level 5 jobs require Extensive preparation.

If you are using an electronic version of this report, click on the links to the right to get more information about occupations you are interested in.

Click on the **Job Title** to look at the job opportunities available around the country.

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Click on MF to go directly to the **My Skills My Future** website. Or go to <http://www.myskillsmyfuture.org> and enter the name of an occupation into the search box in the middle of the page.

Conventional-Investigative people tend to enjoy being methodical, conscientious and efficient as well as having the opportunity to deal with complex ideas and problems. To help identify jobs you will enjoy, you should consider work that involves both of these interests. Selected occupations matching your interest pattern are displayed below. Occupations are sorted by Job Zone to help you find occupations that match your current or expected level of education, training and experience. Each occupation includes a brief description and has connections to extensive information on the My Next Move (My Move) and the My Skills My Future (MF) websites. Listed under the My Move header is the O*NET Code. This can be used to access a number of other occupational websites, including O*NET Online (<http://www.onetonline.org/>). Use the information on these websites to further your knowledge about occupations that interest you.

Job Title	Zone	My Move	MSMF
Web Developers	3	15-1099.04	MF
Develop and design web applications and web sites. Create and specify architectural and technical parameters. Direct web site content creation, enhancement and maintenance.			
Paralegals and Legal Assistants	3	23-2011.00	MF
Assist lawyers by researching legal precedent, investigating facts, or preparing legal documents. Conduct research to support a legal proceeding, to formulate a defense, or to initiate legal action.			
Statistical Assistants	3	43-9111.00	MF
Compile and compute data according to statistical formulas for use in statistical studies. May perform actuarial computations and compile charts and graphs for use by actuaries. Includes actuarial clerks.			
Numerical Tool and Process Control Programmers	3	51-4012.00	MF
Develop programs to control machining or processing of parts by automatic machine tools, equipment, or systems.			
Environmental Compliance Inspectors	4	13-1041.01	MF
Inspect and investigate sources of pollution to protect the public and environment and ensure conformance with Federal, State, and local regulations and ordinances.			
Financial Analysts	4	13-2051.00	MF
Conduct quantitative analyses of information affecting investment programs of public or private institutions.			
Database Administrators	4	15-1061.00	MF
Coordinate changes to computer databases, test and implement the database applying knowledge of database management systems. May plan, coordinate, and implement security measures to safeguard computer databases.			

Conventional - Investigative



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<u>Computer Security Specialists</u>	4	<u>15-1071.01</u>	<u>MF</u>
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Plan, coordinate, and implement security measures for information systems to regulate access to computer data files and prevent unauthorized modification, destruction, or disclosure of information.

<u>Network Designers</u>	4	<u>15-1099.03</u>	<u>MF</u>
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Determine user requirements and design specifications for computer networks. Plan and implement network upgrades.

<u>Actuaries</u>	4	<u>15-2011.00</u>	<u>MF</u>
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Analyze statistical data, such as mortality, accident, sickness, disability, and retirement rates and construct probability tables to forecast risk and liability for payment of future benefits. May ascertain premium rates required and cash reserves necessary to ensure payment of future benefits.

<u>Clinical Data Managers</u>	4	<u>15-2041.02</u>	<u>MF</u>
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Apply knowledge of health care and database management to analyze clinical data, and to identify and report trends.

<u>Social Science Research Assistants</u>	4	<u>19-4061.00</u>	<u>MF</u>
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Assist social scientists in laboratory, survey, and other social research. May perform publication activities, laboratory analysis, quality control, or data management. Normally these individuals work under the direct supervision of a social scientist and assist in those activities which are more routine.

<u>Quality Control Analysts</u>	4	<u>19-4099.01</u>	<u>MF</u>
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Conduct tests to determine quality of raw materials, bulk intermediate and finished products. May conduct stability sample tests.

<u>Law Clerks</u>	4	<u>23-2092.00</u>	<u>MF</u>
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Assist lawyers or judges by researching or preparing legal documents. May meet with clients or assist lawyers and judges in court.

<u>Archivists</u>	4	<u>25-4011.00</u>	<u>MF</u>
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Appraise, edit, and direct safekeeping of permanent records and historically valuable documents. Participate in research activities based on archival materials.

<u>Statisticians</u>	5	<u>15-2041.00</u>	<u>MF</u>
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Engage in the development of mathematical theory or apply statistical theory and methods to collect, organize, interpret, and summarize numerical data to provide usable information. May specialize in fields, such as bio-statistics, agricultural statistics, business statistics, economic statistics, or other fields.

Related Occupations

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There are many jobs out there that will meet some but not all of your interests. To expand your opportunities, it is helpful to look at jobs that utilize some of your interest patterns or rank them in a different order. Since you are Conventional-Investigative you may want to look at jobs that rearrange the order of your themes such as Investigative-Conventional, or utilize your third key interest area - Enterprising. Below are groups of occupations that are organized by interest pattern that you have something in common with and may want to explore.



Job Title	Zone	My Move	MSMF
Network Systems and Data Communications Analysts	3	15-1081.00	MF
Analyze, design, test, and evaluate network systems, such as local area networks (LAN), wide area networks (WAN), Internet, intranet, and other data communications systems. Perform network modeling, analysis, and planning. Research and recommend network and data communications hardware and software. Includes telecommunications specialists who deal with the interfacing of computer and communications equipment. May supervise computer programmers.			
Telecommunications Specialists	3	15-1081.01	MF
Design or configure voice and data communications systems, supervise installation, and arrange for post-installation service and maintenance.			
Database Architects	3	15-1099.08	MF
Design strategies for enterprise database systems and set standards for operations, programming, and security. Design and construct large relational databases. Integrate new systems with existing warehouse structure and refine system performance and functionality.			
Data Warehousing Specialists	3	15-1099.09	MF
Design, model, or implement corporate data warehousing activities. Program and configure warehouses of database information and provide support to warehouse users.			
Electronic Commerce Specialists	3	15-1099.12	MF
Market products on proprietary websites. Produce online advertising. Determine website content and design. Analyze customer preferences and online sales.			
Document Management Specialists	3	15-1099.14	MF
Implement and administer enterprise-wide document management procedures for the capture, storage, retrieval, sharing, and destruction of electronic records and documents.			

Related Occupations

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Computer Systems Analysts	4	15-1051.00	MF
Analyze science, engineering, business, and all other data processing problems for application to electronic data processing systems. Analyze user requirements, procedures, and problems to automate or improve existing systems and review computer system capabilities, workflow, and scheduling limitations. May analyze or recommend commercially available software. May supervise computer programmers.			
Business Intelligence Analysts	4	15-1099.10	MF
Produce financial and market intelligence by querying data repositories and generating periodic reports. Devise methods for identifying data patterns and trends in available information sources.			
Information Technology Project Managers	4	15-1099.11	MF
Plan, initiate, and manage information technology (IT) projects. Lead and guide the work of technical staff. Serve as liaison between business and technical aspects of projects. Plan project stages and assess business implications for each stage. Monitor progress to assure deadlines, standards, and cost targets are met.			
Geodetic Surveyors	4	17-1022.01	MF
Measure large areas of the Earth's surface using satellite observations, global navigation satellite systems (GNSS), light detection and ranging (LIDAR), or related sources.			
Industrial Safety and Health Engineers	4	17-2111.01	MF
Plan, implement, and coordinate safety programs, requiring application of engineering principles and technology, to prevent or correct unsafe environmental working conditions.			
Survey Researchers	4	19-3022.00	MF
Design or conduct surveys. May supervise interviewers who conduct the survey in person or over the telephone. May present survey results to client.			
Transportation Planners	4	19-3099.01	MF
Prepare studies for proposed transportation projects. Gather, compile, and analyze data. Study the use and operation of transportation systems. Develop transportation models or simulations.			
Occupational Health and Safety Specialists	4	29-9011.00	MF
Review, evaluate, and analyze work environments and design programs and procedures to control, eliminate, and prevent disease or injury caused by chemical, physical, and biological agents or ergonomic factors. May conduct inspections and enforce adherence to laws and regulations governing the health and safety of individuals. May be employed in the public or private sector.			

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Operations Research Analysts	5	15-2031.00	MF
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Formulate and apply mathematical modeling and other optimizing methods using a computer to develop and interpret information that assists management with decision making, policy formulation, or other managerial functions. May develop related software, service, or products. Frequently concentrates on collecting and analyzing data and developing decision support software. May develop and supply optimal time, cost, or logistics networks for program evaluation, review, or implementation.

Biostatisticians	5	15-2041.01	MF
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Develop and apply biostatistical theory and methods to the study of life sciences.

Economists	5	19-3011.00	MF
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Conduct research, prepare reports, or formulate plans to aid in solution of economic problems arising from production and distribution of goods and services. May collect and process economic and statistical data using econometric and sampling techniques.

Pharmacists	5	29-1051.00	MF
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Compound and dispense medications following prescriptions issued by physicians, dentists, or other authorized medical practitioners.



Job Title	Zone	My Move	MSMF
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Cashiers	1	41-2011.00	MF
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Receive and disburse money in establishments other than financial institutions. Usually involves use of electronic scanners, cash registers, or related equipment. Often involved in processing credit or debit card transactions and validating checks.

Counter and Rental Clerks	1	41-2021.00	MF
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Receive orders for repairs, rentals, and services. May describe available options, compute cost, and accept payment.

Licensing Examiners and Inspectors	2	13-1041.02	MF
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Examine, evaluate, and investigate eligibility for, conformity with, or liability under licenses or permits.

Medical Records and Health Information Technicians	2	29-2071.00	MF
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Compile, process, and maintain medical records of hospital and clinic patients in a manner consistent with medical, administrative, ethical, legal, and regulatory requirements of the health care system. Process, maintain, compile, and report patient information for health requirements and standards.

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Gaming Dealers	2	39-3011.00	MF
Operate table games. Stand or sit behind table and operate games of chance by dispensing the appropriate number of cards or blocks to players, or operating other gaming equipment. Compare the house's hand against players' hands and payoff or collect players' money or chips.			
Tellers	2	43-3071.00	MF
Receive and pay out money. Keep records of money and negotiable instruments involved in a financial institution's various transactions.			
Court Clerks	2	43-4031.01	MF
Perform clerical duties in court of law; prepare docket of cases to be called; secure information for judges; and contact witnesses, attorneys, and litigants to obtain information for court.			
License Clerks	2	43-4031.03	MF
Issue licenses or permits to qualified applicants. Obtain necessary information; record data; advise applicants on requirements; collect fees; and issue licenses. May conduct oral, written, visual, or performance testing.			
Credit Checkers	2	43-4041.02	MF
Investigate history and credit standing of individuals or business establishments applying for credit. Telephone or write to credit departments of business and service establishments to obtain information about applicant's credit standing.			
Hotel, Motel, and Resort Desk Clerks	2	43-4081.00	MF
Accommodate hotel, motel, and resort patrons by registering and assigning rooms to guests, issuing room keys, transmitting and receiving messages, keeping records of occupied rooms and guests' accounts, making and confirming reservations, and presenting statements to and collecting payments from departing guests.			
Interviewers, Except Eligibility and Loan	2	43-4111.00	MF
Interview persons by telephone, mail, in person, or by other means for the purpose of completing forms, applications, or questionnaires. Ask specific questions, record answers, and assist persons with completing form. May sort, classify, and file forms.			
Receptionists and Information Clerks	2	43-4171.00	MF
Answer inquiries and obtain information for general public, customers, visitors, and other interested parties. Provide information regarding activities conducted at establishment; location of departments, offices, and employees within organization.			

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[Reservation and Transportation Ticket Agents and Travel Clerks](#) 2 [43-4181.00](#) [MF](#)

Make and confirm reservations and sell tickets to passengers and for large hotel or motel chains. May check baggage and direct passengers to designated concourse, pier, or track; make reservations, deliver tickets, arrange for visas, contact individuals and groups to inform them of package tours, or provide tourists with travel information, such as points of interest, restaurants, rates, and emergency service.

[Cargo and Freight Agents](#) 2 [43-5011.00](#) [MF](#)

Expedite and route movement of incoming and outgoing cargo and freight shipments in airline, train, and trucking terminals, and shipping docks. Take orders from customers and arrange pickup of freight and cargo for delivery to loading platform. Prepare and examine bills of lading to determine shipping charges and tariffs.

[Secretaries, Except Legal, Medical, and Executive](#) 2 [43-6014.00](#) [MF](#)

Perform routine clerical and administrative functions such as drafting correspondence, scheduling appointments, organizing and maintaining paper and electronic files, or providing information to callers.

[Insurance Claims and Policy Processing Clerks](#) 2 [43-9041.00](#) [MF](#)

Process new insurance policies, modifications to existing policies, and claims forms. Obtain information from policyholders to verify the accuracy and completeness of information on claims forms, applications and related documents, and company records. Update existing policies and company records to reflect changes requested by policyholders and insurance company representatives.

[Insurance Claims Clerks](#) 2 [43-9041.01](#) [MF](#)

Obtain information from insured or designated persons for purpose of settling claim with insurance carrier.

[Purchasing Agents, Except Wholesale, Retail, and Farm Products](#) 3 [13-1023.00](#) [MF](#)

Purchase machinery, equipment, tools, parts, supplies, or services necessary for the operation of an establishment. Purchase raw or semi-finished materials for manufacturing.

[Claims Examiners, Property and Casualty Insurance](#) 3 [13-1031.01](#) [MF](#)

Review settled insurance claims to determine that payments and settlements have been made in accordance with company practices and procedures. Report overpayments, underpayments, and other irregularities. Confer with legal counsel on claims requiring litigation.

[Insurance Adjusters, Examiners, and Investigators](#) 3 [13-1031.02](#) [MF](#)

Investigate, analyze, and determine the extent of insurance company's liability concerning personal, casualty, or property loss or damages, and attempt to effect settlement with claimants. Correspond with or interview medical specialists, agents, witnesses, or claimants to compile information. Calculate benefit payments and approve payment of claims within a certain monetary limit.

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Energy Auditors	3	13-1199.01	MF
Conduct energy audits of buildings, building systems and process systems. May also conduct investment grade audits of buildings or systems.			
Appraisers and Assessors of Real Estate	3	13-2021.00	MF
Appraise real property to determine its fair value. May assess taxes in accordance with prescribed schedules.			
Loan Officers	3	13-2072.00	MF
Evaluate, authorize, or recommend approval of commercial, real estate, or credit loans. Advise borrowers on financial status and methods of payments. Includes mortgage loan officers and agents, collection analysts, loan servicing officers, and loan underwriters.			
Tax Examiners, Collectors, and Revenue Agents	3	13-2081.00	MF
Determine tax liability or collect taxes from individuals or business firms according to prescribed laws and regulations.			
Tax Preparers	3	13-2082.00	MF
Prepare tax returns for individuals or small businesses but do not have the background or responsibilities of an accredited or certified public accountant.			
Web Administrators	3	15-1099.05	MF
Manage web environment design, deployment, development and maintenance activities. Perform testing and quality assurance of web sites and web applications.			
Court Reporters	3	23-2091.00	MF
Use verbatim methods and equipment to capture, store, retrieve, and transcribe pretrial and trial proceedings or other information. Includes stenocaptioners who operate computerized stenographic captioning equipment to provide captions of live or prerecorded broadcasts for hearing-impaired viewers.			
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	3	41-4012.00	MF
Sell goods for wholesalers or manufacturers to businesses or groups of individuals. Work requires substantial knowledge of items sold.			
Bookkeeping, Accounting, and Auditing Clerks	3	43-3031.00	MF
Compute, classify, and record numerical data to keep financial records complete. Perform any combination of routine calculating, posting, and verifying duties to obtain primary financial data for use in maintaining accounting records. May also check the accuracy of figures, calculations, and postings pertaining to business transactions recorded by other workers.			

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Brokerage Clerks	3	43-4011.00	MF
Perform clerical duties involving the purchase or sale of securities. Duties include writing orders for stock purchases and sales, computing transfer taxes, verifying stock transactions, accepting and delivering securities, tracking stock price fluctuations, computing equity, distributing dividends, and keeping records of daily transactions and holdings.			
Court, Municipal, and License Clerks	3	43-4031.00	MF
Perform clerical duties in courts of law, municipalities, and governmental licensing agencies and bureaus. May prepare docket of cases to be called; secure information for judges and court; prepare draft agendas or bylaws for town or city council; answer official correspondence; keep fiscal records and accounts; issue licenses or permits; record data, administer tests, or collect fees.			
Credit Authorizers, Checkers, and Clerks	3	43-4041.00	MF
Authorize credit charges against customers' accounts. Investigate history and credit standing of individuals or business establishments applying for credit. May interview applicants to obtain personal and financial data; determine credit worthiness; process applications; and notify customers of acceptance or rejection of credit.			
Human Resources Assistants, Except Payroll and Timekeeping	3	43-4161.00	MF
Compile and keep personnel records. Record data for each employee, such as address, weekly earnings, absences, amount of sales or production, supervisory reports on ability, and date of and reason for termination. Compile and type reports from employment records. File employment records. Search employee files and furnish information to authorized persons.			
Freight Forwarders	3	43-5011.01	MF
Research rates, routings, or modes of transport for shipment of products. Maintain awareness of regulations affecting the international movement of cargo. Make arrangements for additional services such as storage and inland transportation.			
Executive Secretaries and Administrative Assistants	3	43-6011.00	MF
Provide high-level administrative support by conducting research, preparing statistical reports, handling information requests, and performing clerical functions such as preparing correspondence, receiving visitors, arranging conference calls, and scheduling meetings. May also train and supervise lower-level clerical staff.			
Legal Secretaries	3	43-6012.00	MF
Perform secretarial duties utilizing legal terminology, procedures, and documents. Prepare legal papers and correspondence, such as summonses, complaints, motions, and subpoenas. May also assist with legal research.			
Cost Estimators	4	13-1051.00	MF
Prepare cost estimates for product manufacturing, construction projects, or services to aid management in bidding on or determining price of product or service. May specialize according to particular service performed or type of product manufactured.			

Related Occupations

Zone is the amount of skill, education, or preparation required for this occupation. Level 1 - little or no preparation; Level 2 - some preparation; Level 3 - Medium preparation; Level 4 - Considerable preparation; Level 5 jobs require Extensive preparation.

If you are using an electronic version of this report, click on the links to the right to get more information about occupations you are interested in.

Click on the **Job Title** to look at the job opportunities available around the country.

Click on the O*NET code under My Move to go directly the **My Next Move** website. Or go to <http://www.mynextmove.org> and use the O*NET code to access this information.

Click on MF to go directly to the **My Skills My Future** website. Or go to <http://www.myskillsmyfuture.org> and enter the name of an occupation into the search box in the middle of the page.

Budget Analysts	4	13-2031.00	MF
Examine budget estimates for completeness, accuracy, and conformance with procedures and regulations. Analyze budgeting and accounting reports for the purpose of maintaining expenditure controls.			
Credit Analysts	4	13-2041.00	MF
Analyze current credit data and financial statements of individuals or firms to determine the degree of risk involved in extending credit or lending money. Prepare reports with this credit information for use in decision-making.			
Insurance Underwriters	4	13-2053.00	MF
Review individual applications for insurance to evaluate degree of risk involved and determine acceptance of applications.			
Risk Management Specialists	4	13-2099.02	MF
Analyze and make decisions on risk management issues by identifying, measuring and managing operational and enterprise risks for an organization.			
Investment Underwriters	4	13-2099.03	MF
Intermediate between corporate issuers of securities and clients regarding private equity investments. Underwrite the issuance of securities to provide capital for client growth. Negotiate and structure the terms of mergers and acquisitions.			
Immigration and Customs Inspectors	4	33-3021.05	MF
Investigate and inspect persons, common carriers, goods, and merchandise, arriving in or departing from the United States or between states to detect violations of immigration and customs laws and regulations.			
Treasurers and Controllers	5	11-3031.01	MF
Direct financial activities, such as planning, procurement, and investments for all or part of an organization.			
Accountants and Auditors	5	13-2011.00	MF
Examine, analyze, and interpret accounting records for the purpose of giving advice or preparing statements. Install or advise on systems of recording costs or other financial and budgetary data.			

Related Occupations



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Job Title	Zone	My Move	MSMF
Management Analysts	4	13-1111.00	MF
Conduct organizational studies and evaluations, design systems and procedures, conduct work simplifications and measurement studies, and prepare operations and procedures manuals to assist management in operating more efficiently and effectively. Includes program analysts and management consultants.			
Market Research Analysts	4	19-3021.00	MF
Research market conditions in local, regional, or national areas to determine potential sales of a product or service. May gather information on competitors, prices, sales, and methods of marketing and distribution. May use survey results to create a marketing campaign based on regional preferences and buying habits.			
Environmental Economists	5	19-3011.01	MF
Assess and quantify the benefits of environmental alternatives, such as use of renewable energy resources.			
Industrial-Organizational Psychologists	5	19-3032.00	MF
Apply principles of psychology to personnel, administration, management, sales, and marketing problems. Activities may include policy planning; employee screening, training and development; and organizational development and analysis. May work with management to reorganize the work setting to improve worker productivity.			
Urban and Regional Planners	5	19-3051.00	MF
Develop comprehensive plans and programs for use of land and physical facilities of local jurisdictions, such as towns, cities, counties, and metropolitan areas.			

Reviewing Your Interests

This report describes how your interests match certain types of work better than others. Work that makes the most of your interests will be more rewarding and satisfying for you. Work that does not, may leave you feeling unmotivated or unsatisfied. To get the most out of this report, it is helpful to take some time to review your results. Below are some activities that will help you further analyze your interests and help you find out more about the occupations that interest you.

- 1** Read through the interest descriptions on page 4. Highlight the activities and tasks that you believe an occupation must have for you to enjoy it. When you start evaluating occupations, check to see if they involve these activities. Remember, not every type of work will fulfill all your interests, however, some jobs will meet more of them than others. Consider which of your interests you are willing to satisfy in leisure activities or hobbies, rather than in work.

List the activities and tasks a job should involve for you to feel satisfied.

List the activities and tasks that you would be willing to satisfy through leisure or hobbies.

Reviewing Your Interests

4 **Learn more about each job** - if you have access to the internet you can quickly find excellent and reliable information. Each occupation listed in this report has a O*NET Code. With the O*NET code you can access a number of government resources that provide up-to-date information on the tasks, knowledge, skills, abilities, work activities, wages and employment, and related occupations for each job.

If you are using an electronic version of this report (PDF file) you can click on any of the links shown in the report. These will take you to the pages related to the occupations that are of interest to you.

To manually search the O*NET database go to <http://www.onetonline.org/> and type in the O*NET code.

You can also search the My Next Move website at <http://www.mynextmove.org> using the O*NET codes for occupations you are interested in. This site gives you detailed information on knowledge, skills, abilities, personality, education and job outlook. This site also allows you to print a comprehensive report on the occupation that you are interested in.

You can search the My Skills My Future website (www.mySkillsmyFuture.org) by entering the name of the occupation you are interested in. You can identify occupations that require skills and knowledge similar to jobs or occupations you are interested in. You can learn more about these as well as locate local training programs, and/or apply for jobs.

Do not forget to talk to people who are in the occupation. This will give you the opportunity to confirm the information you already have from your other research.

Your Career Search

Putting together a comprehensive and detailed career search with specific goals and deadlines is one of the most important steps for managing career decision making successfully. Too often, people in career transition immediately begin writing resumes, applying for jobs, or jumping into retirement without planning their activities. As a result, people use poor job search techniques or make decisions that they later regret.

To start your career search, you need to do some research. To make good career decisions you should find out as much as you can about each of the occupations that interest you.

1 There are a number of questions you need to answer before you can assess whether or not a job is for you. These include:

Questions about the work itself - What are the duties and responsibilities? What does a typical work week look like? What are the working conditions?

Questions about work requirements - What are the minimum educational requirements? What skills are needed? What personal characteristics are needed? Are there any certification requirements? Does training take place on the job or do I need some post-secondary education?

What does the work offer you - What is the employment outlook? Is the job in a sector that is growing or declining? What are the opportunities for growth? What are the opportunities for career advancement?

2 **Keep your options open** - Do not discard a job because you have a pre-conceived notion about what it entails. Your understanding may be based on stereotypes. For example, the activities of an automotive service technician may have more to do with computers and electronics than with the ability to use a wrench. Keep an open mind and don't limit yourself unnecessarily.

Don't expect to accomplish your career search in just one day. It will take time and hard work. You need to have a plan and to stick to it! Use the form on the following page to evaluate and take notes on any occupation that interests you.

Review an Occupation

Name of Occupation _____

1 What are the duties and responsibilities? What does a typical work week look like? What working conditions can you expect?

2 What experience, education, certification or training do you need to get in order to prepare for the career you are exploring?

3 What specific job requirements do you need to meet? (eg shift work, weekend work, on call etc.)

4 List the pros and cons about the occupation that you are researching.

5 Will this occupation meet your needs? (money, relationships, personal development, ambitions etc.)

Photocopy as needed.