

MYERS-BRIGGS TYPE INDICATOR® | GLOBAL STEP I™  
**PROFILE**

Prepared for  
**J. SAMPLE**

**June 18, 2026**



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Your Myers-Briggs® Profile is designed to help you understand your results on the Myers-Briggs Type Indicator® (MBTI®) assessment. This assessment identifies which of 16 different personality types best describes you.

Your answers to the questions on the MBTI assessment show which preference in each of four pairs of opposites you favor. Your preferences are choices between equally valuable and useful qualities. Each preference is indicated by a letter.

Your Myers-Briggs personality type  
ISTP

Your preferences  
Introversion | Sensing | Thinking | Perceiving

THE WAY YOU DIRECT AND RECEIVE ENERGY

Extraversion

People who prefer Extraversion tend to direct their energy toward the outside world and get energized by interacting with people and taking action.



Introversion

People who prefer Introversion tend to direct their energy toward their inner world and get energized by reflecting on their ideas and experiences.

THE WAY YOU TAKE IN INFORMATION

Sensing

People who prefer Sensing tend to take in information that is real and tangible. They focus mainly on what they perceive using the five senses.



Intuition

People who prefer Intuition tend to take in information by seeing the big picture. They focus mainly on the patterns and interrelationships they perceive.

THE WAY YOU DECIDE AND COME TO CONCLUSIONS

Thinking

People who prefer Thinking typically base their decisions and conclusions on logic, with accuracy and objective truth the primary goals.



Feeling

People who prefer Feeling typically base their decisions and conclusions on personal and social values, with understanding and harmony the primary goals.

THE WAY YOU APPROACH THE OUTSIDE WORLD

Judging

People who prefer Judging typically come to conclusions quickly and want to move on, and take an organized, planned approach to the world.

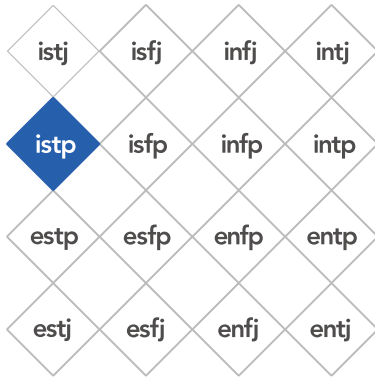


Perceiving

People who prefer Perceiving typically look for more information before coming to conclusions and take a spontaneous, flexible approach to the world.



TYPE DESCRIPTION: ISTP



Logical, analytical, objectively critical

Carefully observe the world around them; interested in how and why things work

Quickly find solutions to practical problems

Dislike regimentation and rules; thrive on variety and novelty

Base decisions on concrete data

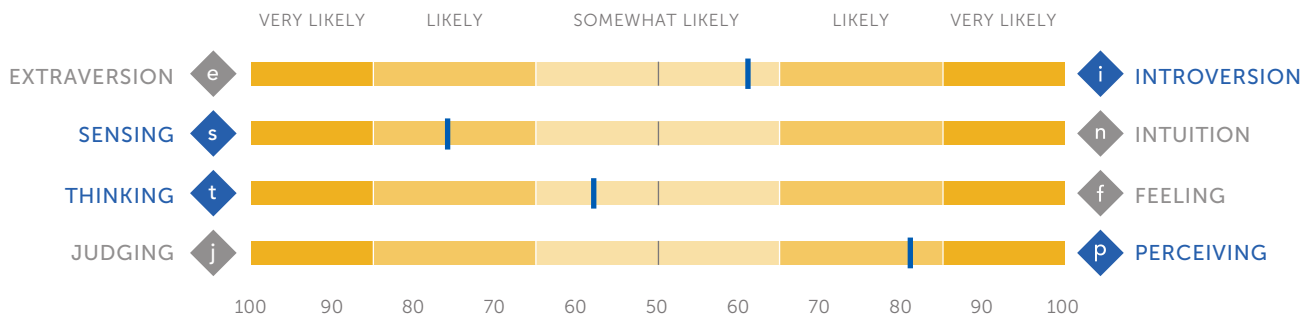
Egalitarian and tolerant of a wide range of behaviors

Seen as independent, adaptable, confident, action oriented, risk taking

Some of these descriptors may not fit you because you are a unique person. Although most ISTPs have personality attributes in common, there are still plenty of individual differences among people who share the same four-letter type.

Your MBTI responses indicate not only your preferences, but also the probability that your reported preferences really do fit you. The graph below shows the probability index for each of your preferences. The closer the blue marker is to a preference, the greater the probability that the preference describes you well. The probability index does not measure how much of a preference you have or how well you use that preference. It simply shows how likely it is that the preference you reported is accurate for you.

PROBABILITY INDEX FOR EACH OF YOUR MBTI® PREFERENCES



PROBABILITY:    INTROVERSION | 61    SENSING | 76    THINKING | 58    PERCEIVING | 81

Each of the Myers-Briggs types is characterized by its own interests, values, and unique gifts. Although each individual tends to use his or her preferences most naturally and most often, keep in mind that everyone can and does use all of the preferences from time to time, depending on what the situation calls for. For a more complete understanding of the 16 different personality types, refer to the *Introduction to Myers-Briggs® Type* booklet by Isabel Briggs Myers or to the many other MBTI resources that are available.

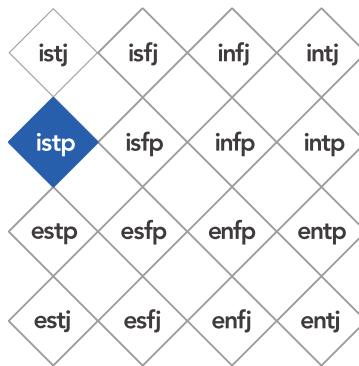


istp

LOGICAL  
 ANALYTICAL  
 RATIONAL  
 OBJECTIVE  
 CRITICAL  
 PRAGMATIC  
 REALISTIC  
 FACTUAL  
 PRACTICAL  
 EFFICIENT  
 RESERVED  
 QUIET  
 DETACHED  
 CONFIDENT  
 INDEPENDENT  
 ADAPTABLE  
 FLEXIBLE  
 TOLERANT  
 RISK TAKER  
 TROUBLESHOOTER

## MYERS-BRIGGS TYPE INDICATOR® TYPE DESCRIPTION

J. Sample



### Introversion | Sensing | Thinking | Perceiving

ISTPs carefully observe what is going on around them. Then, when the need arises, they move quickly to get to the core of a problem and solve it with the greatest efficiency and the least effort. They often function as troubleshooters. ISTPs resist regimentation and rules and enjoy the challenge of solving a new, concrete problem using facts and data.

They value home, family, financial security, health, and autonomy.



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## Characteristics of ISTPs

- ISTPs are quiet observers until a problem appears; then they act quickly to find workable solutions.
- They can absorb and organize large amounts of data, which they bring to bear on problems.
- ISTPs are interested in cause and effect and organize facts using logical principles.
- They are realistic, focusing on the facts of the situation and what can practically be accomplished.
- They like adventure and may enjoy taking physical risks.

## ISTPs with Others

- ISTPs want everyone to have the same opportunities and generally are tolerant of a wide range of behaviors.
- When their ruling logical principles are attacked, they can surprise others by expressing firm, clear judgments.
- Others sometimes have trouble "reading" them.
- ISTPs tend to be quiet and reserved, though they can be quite talkative about areas in which they have a lot of knowledge.
- They may feel comfortable socially only with their closest friends.
- They sometimes become so absorbed in one of their interests that they ignore or lose track of others.

## ISTPs at Work

- ISTPs believe in economy of effort—doing only what’s needed with the least possible discussion and commotion. Their focus is on getting the desired results.
- They will change course readily if they see a more efficient way of doing something.
- They are logical, analytical problem solvers.
- ISTPs are interested in how and why things work and are likely to be good at applied science, mechanics, or engineering.
- Those ISTPs who do not have technical or mechanical interests often use their talents to bring order out of unorganized facts. This ability can find expression in law, economics, marketing, sales, securities, or statistics.
- ISTPs dislike any work that involves inefficiency or inconsistency in getting results.

## Potential Blind Spots for ISTPs

- If ISTPs have not developed their Thinking preference, they may get caught up in the realities around them and not take time to do the internal logical processing they need to make good decisions. Then their actions may be haphazard responses to immediate needs.
- On the other hand, if ISTPs rely too much on a logical approach, they may overlook what they and others care about. They may decide that something is not important just because it isn’t logical to care about it.
- If they have not developed their Sensing preference, ISTPs may have no reliable way of getting accurate data about the external world or of translating their thoughts into action.
- ISTPs sometimes find it hard to express appreciation, which can create difficulties in their personal and work relationships.
- They have a tendency to put off making decisions and may fail to follow through.